

## 2003 SPEE Forum – SEC Reserve Definitions Opinion Survey

Please answer the questions below and return to B.K. Buongiorno by noon today. Do not include your name or your company's name. Responses received by the deadline will be consolidated into a discussion to be held at 4:10. All responses received will be consolidated and made available to attendees only via the SPEE website.

### Section 1 - Circle Response

Please circle only 1 response per question.

- 1) Have you attended past SPEE Forums?      Yes      No
  
- 2) Do you have a clear understanding of SEC reserves definitions and reporting requirements?  
Yes                      No
  
- 3) My present title is:  
Engineer      Geologist      Manager/Vice President      Other
  
- 4) My present employer is:  
Major              Independent              Consulting Firm              Bank/Finance              Other
  
- 5) In what region of the World is most of your day-to-day work?  
U.S.      Canada              So./ Central America      Asia / Pacific                      Europe Other
  
- 6) What method(s) would be most beneficial in furthering your understanding of SEC definitions and reporting requirements? (Check one or more)  
 Additional accounting staff bulletins  
 Website releases  
 Continuation of SPEE Forum series  
 Complete rewriting of definitions and reporting requirements  
 Other
  
- 7) Characterize the reserves booking practices of your company:  
Aggressive              About right              Conservative
  
- 8) Characterize the reserves booking practices of the industry:  
Aggressive              About right              Conservative
  
- 9) What role does your executive management play in the volume of reserves booked?  
Very active                      Active                      Hands off
  
- 10) Has your company ever been requested by the SEC to "debook" reserves?      Yes      No

9) What understanding do you believe that your executive management has regarding reserve categories and definitions?

Clear understanding      Familiar      Vague      No clue

10) Do you believe the SEC staff adequately incorporates today's technology in its classification of Proved Reserves?      Yes      No

11) Do you fully understand how yearend oil and gas prices are to be determined and used?

Yes      No

12) Do you believe there should be exceptions to the "one-offset" rule for PUDs?

Yes      No

13) Do you fully understand the probabilistic approach to estimating SEC reserves?

Yes      Somewhat      No      Not applicable

14) Do you use reservoir simulation in estimating SEC reserves?

Always      Frequently      Seldom      Never      Not applicable

15) Do you believe it is appropriate for a producer to be intentionally conservative in reporting SEC reserves?      Yes      Somewhat      No

16) Would you support the concept of an industry advisory panel with which the SEC engineers could meet and consult to discuss issues, particularly technological, that may affect reserves definitions and application to the benefit of the shareholders?

Yes      Somewhat      No

## Section 2 – Circle and Describe

17) How has Sarbanes-Oxley impacted your SEC reserves booking practices?

Significantly      Somewhat      None

Please describe.

18) If you are a regulated E&P company, do you report reserves to the SEC using probabilistic methods?

Yes      No

Please describe.

19) Based on your observations,

a) what are the top 5 reasons "proved reserves" are revised down?

b) what are the top 5 reasons "proved reserves" are revised up?